

IHHC MEMBERSHIP: RETURN ON INVESTMENT CALCULATOR

IHHC MEMBER BENEFIT	NUMBER	SAVINGS	TOTAL VALUE
EDUCATION & TRAINING			
Alzheimer's & Dementia Training (mandated by the State)	# of employees trained annually	\$60 per employee	\$3,000 per year (assuming 50 employees trained)
Sexual Harassment Prevention Training for Licensed Professionals (mandated by the State)	# of employees trained annually	\$50 per employee	\$2,500 per year (assuming 50 employees trained)
Home Services Worker Training	8 hours of initial training and 8 hours of annual training	\$4,500	\$4,500
Brown Bag Lunch & Learn Webinars	12 annually	\$99 per webinar	\$1,188
COVID-19 Webinars	10 webinars	\$99 per webinar	\$990
REGULATORY			
Q&A	Per hour	\$150	\$1,800 (assuming 1 hour per month for a year)
Regulatory Roadmap	Unlimited access	\$6,000	\$6,000
Reimbursement Roadmap	Unlimited access	\$6,000	\$6,000
Tip sheets, checklists, toolkits, resource pages	Unlimited access	\$2,500	\$2,500
ADVOCACY			
Medicaid rate increase	Per visit	\$39	\$23,400 (assuming 100 patients and 6 visits per patient)
Home care excluded from Chicago Fair Work Week Ordinance	1 additional hour of pay per changed shift	\$20	\$52,000 (assuming 1 shift change per week for one year for 50 employees)
Escalation of RCD problems to Palmetto GBA	Per reversed claim denial or non-affirmation	\$1,900 (average 30-day base payment)	\$1,900 (assuming 1 reversal)
Escalation of MCO problems to HFS and MCOs	Per reversed claim denial	\$111 per visit	\$666 (assuming 1 reversal with 6 visits)
COMMUNICATIONS			
Communicator Xpress	24 per year	\$250	\$250
Hospice Insights	26 per year	\$250	\$250
Home Services Insights	26 per year	\$250	\$250
List serve	Per month	\$70	\$840
			TOTAL \$108,034